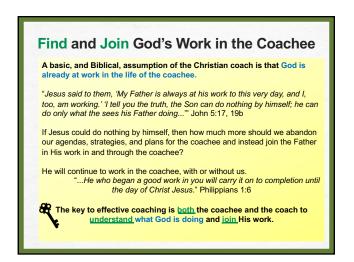
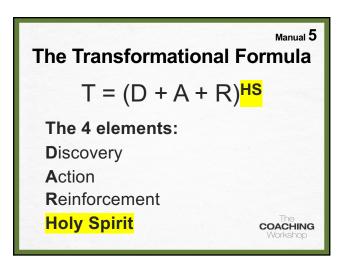
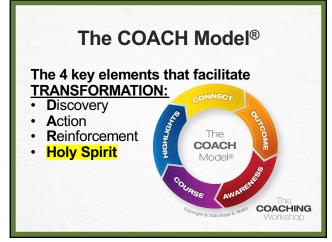


15 16









20 21



30 minutes to coach 20% of 30 mins? 6 minutes total talk

80/20

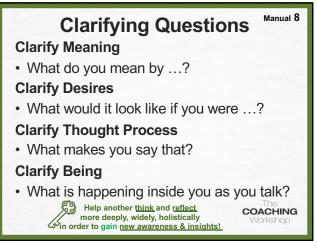
Coaching is about drawing out from the coachee and listening to them

How might you level UP your listening % as you serve in your role?

23

22





24 25



Listening Practice

 In pairs via "Break-out Rooms," share around the topic, "A decision I've got to make."

Focus on your listening skills.

- Share/listen 4 minutes
- Group Debrief
- Share/listen 4 minutes
- Group Debrief

COACHING

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Listening Group Practice 1. Select a topic from this list and discuss with another person for two minutes, while the rest of the group observes. The thing I like best about this ministry. The most impactful spiritual activity you did so far this year. What you think keeps people from making greater commitment to this ministry. A difficult decision you need to make soon.

- 2. The person being spoken to is responsible to use good active listening skills (verbal and non-verbal) and ask at least three open questions. The rest of the group observes and gives two minutes of feedback on these points:
 - · What verbal active listening behaviors did the listener use?
 - What nonverbal active listening behaviors did the listener use?
 - How many open questions were used?What other question types did the listener use?

Person Observed	Verbal Listening	Nonverbal Listening	# Open Qs	Types of Qs

Listening Practice Group Debrief

- 1. What progress did you make on your listening practice?
- 2. What ways did you notice the other person listening?
- How did your **thinking advance** just by having someone listen to you?
- When you were listening, in what ways were you listening beyond your normal listening?
- 5. What was it like for you to only listen?
- What would you say is the "secret sauce" to listening well? COACHING

29 28

